

Offices of Technology Management

## University of Illinois at Chicago

- Company visits by Acuity Pharmaceuticals and Chemsensing.
- UIC business plan winner- Optimal Vision Corporation – won USF business plan competition; won best IP at Rice; 2<sup>nd</sup> prize at U of C fast pitch – technology is Dr. Ed Yavitz' vision correction for presbyopia.
- Faculty outreach activities including 18 one-on-one meetings to discuss Intellectual Property with faculty who have significant grant funding but have never disclosed to the OTM.

## University of Illinois at Chicago Q4 Update

- David Gulley named Interim Director of OTM Chicago effective April 16, 2007 (subject to BOT approval).

## University of Illinois at Urbana-Champaign

- The Director participated in a DCEO Trade Mission to India with Director Jack Lavin raising UIUC's profile internationally.
- The University of Illinois, along with Stanford, M.I.T., Harvard and 6 others, issued a set of licensing guidelines titled "In the Public Interest: Nine Points to Consider in Licensing University Technology."
- Events for faculty and students: a seminar on "Turning Ideas into Assets," and the first "Coffee Break with OTM" – a new format designed to encourage access to the OTM in an informal setting.
- Established and ran a 6-week course "Negotiation for Professionals," led by Kristina Gunsalus and Laura Clower from the College of Law. More than 30 professionals from the OTM, OSPRA, Purchasing, the OVCR, and Legal Counsel participated.
- Exhibited Mobius software at the Reliability and Maintainability Symposium and signed 1 license. Pre and post-conference mailings sent to more than 700 attendees.
- Produced an OTM Mid-Year Report and circulated it to key faculty, deans, and department heads.

	EOY			Year to Date						Quarter 3					
	FY 2006 Total			FY 2006			FY 2007			FY 2006			FY 2007		
	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total
<b>Disclosures Received</b>	122	195	317	95	143	238	94	133	227	44	53	97	29	44	73
<b>Patents Filed</b>	111	142	253	90	92	182	128	89	217	35	35	70	45	36	81
<b>Patents Issued*</b>	17	24	41	16	13	29	9	30	39	9	8	17	4	7	11
<b>Licenses &amp; Options</b>	23	52	75	15	37	52	8	28	36	11	10	21	4	9	13
<b>Licenses to Start-Ups</b>	5	5	10	2	3	5	1	6	7	0	1	1	1	1	2
<b>License Income**</b>	\$4.390M	\$6.887M	\$11.277M	\$2.536M	\$5.959M	\$8.49M	\$2,736,688	\$2,861,803	\$5,598,491	\$654,967	\$1,010,517	\$1,665,484	\$866,146	\$1,111,560	\$1,977,706

\*Preliminary data \*\*2007 figures do not include patent reimbursement – 2006 YTD were adjusted

## IllinoisVENTURES, LLC

### Highlights

- Total funding to-date now approximately \$15.9 million with over 10:1 “leverage” of third-party investor and grant funding.
- Majority of companies in the IETF now post-revenue, one third of portfolio have or are projected to attain profitability this year.
- Developmental progress for existing portfolio companies continued:
  - **Phoenix Coal** – Completed additional acquisitions, attained operational profitability in 1Q 06.
  - **Semprius** – Completed \$4M Series A equity financing led by ARCH Venture Partners and Intersouth Partners
  - **Chromatin** – Completed major collaboration agreement with Monsanto, includes substantial initial and milestone economics
- New projects launched or funded during period included:
  - Developmental funding provided for a new project involving a sleep apnea therapeutic, based on the work of Dr. David W. Carley, Professor of Medicine, Nursing, Pharmacology, and Bioengineering, and Dr. Miodrag Radulovacki, MD, PhD, Professor of Medicine and Pharmacology, both of UIC.
  - Three **iVentures10** student product development projects were launched in association with Technology Entrepreneurship Center at UIUC, including a travel social network aimed at the Asian market, a location-based tagging system aimed at the Korean market, and a mobile device-based comparative shopping engine.

<i>Summary</i>		<b>Total (Since January 2003)</b>
<b>Clients:</b>	Engaged Consultatively	674
	Receiving Developmental Funding	48
<b>*Funding:</b>	Dollars Approved	\$17,470,000
	Dollars Funded*	\$15,860,000
	Additional 3 <sup>rd</sup> Party Co-Investments	\$152,750,000
	Grant Funding Secured by Above	\$13,814,000

\*Funding typically lags approval due to closing process, sequential execution of activities or failure to reach agreement on terms

## Chicago Technology Park

*Thirteen buildings within the Park*

### Six anchor tenants:

- Red Cross Headquarters
- Core Center for Infectious Disease
- Cook County Institute for Forensic Medicine
- City of Chicago Communication Center "311"
- Illinois Medical District Headquarters
- Washington Irving Elementary School

### Seven commercial/multi-tenant buildings:

- Research Center (incubator)
- Enterprise Center I (ECI)
- Enterprise Center II (ECII)
- 2242 W. Harrison Facility
- 2100 W. Harrison
- 2140 W. Harrison
- Litholink, Inc.

### Highlights

- IMD issued RFP and selected Development Consultant to complete market analysis and prepare RFQ for 2020 Ogden site master developer
- **Xomix, Inc.** leased office space in Enterprise Suites
- IMD awarded contract to Cleanslate for Chicago Technology Park Landscape maintenance, snow removal and district beautification
- Initiated 2150 W. Harrison facility space reprogramming

### Anchor, Commercial and Multi-Tenant Buildings

Summary	Total
Tenants	45
Employment	991
% Leased (commercial space)	68

### Research Center

*Size: 56,000 SFT; 38 wet labs*

### Highlights

- Chicago Labs closed offices/laboratory in Research Center
- **Integrated Genomics, Inc.** received Phase I SBIR grant from EPA

Summary	Total
Companies	20
% Leased	88
Jobs Created	3

## Research Park at the University of Illinois

*Six buildings with 387,000 SFT in total. (5 multi-tenant buildings; Motorola Building)*

### **Highlights**

- 26 tenants and 940 employees.
- Construction started on Nobel Learning daycare facilities with projected completion August 2007.
- Site preparation begun on Hotel/Restaurant/Conference Center with projected completion in fall 2008.
- **iCyt – Carle – IGB** partnership opened new *adult stem cell research lab* in iCyt Building.
- Large agri-business corporation has committed to establishing R&D facility in Research Park.
- New suite of marketing materials being developed and printed.
- Business terms and telecommunications plan/layout developed for Phase IV development.

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>26</b>
<b>Employment</b>	<b>940</b>
<b>% Leased</b>	<b>77%</b>

## EnterpriseWorks & Technology Commercialization Lab (TCL)

*EnterpriseWorks Size: 43,000 SFT; 24 wet labs; 26 tenants*

*TCL Size: 10,000 SFT; 11 labs, 1 shared lab; 10 tenants*

### **Highlights**

- 22 tenants licensing UIUC intellectual property.
- 11 tenants using UIUC facilities under Facilities Use Agreement (FUA)
- Construction started on new server co-location facility at EW, projected completion August 2007.
- Two graduate companies constructing and owning new 20,000 sf and 10,000 sf lab facilities respectively.
- Lab fit out complete to accept first biofuels startup company.

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>36</b>
<b>Employment</b>	<b>228</b>
<b>% Leased</b>	<b>92%</b>